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## Legacy Insights

Home Improvement News, Developments, and Insights.

Winter 2009

### Happy New Year!

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Happy New Year from all of us here at Legacy Home Improvements. We would like to extend our thanks to our previous customers. Without you, we could not continue to offer quality home improvements at competitive prices. We thank you for your previous business and hope to work with you again soon.

2008 was a challenge for homeowners and businesses alike. With wild price swings in oil, and uncertainty in the housing and stock markets, many have decided to pull back on all forms of discretionary spending. We understand the need for frugality in these uncertain times. However, do not be tempted to

ignore some important home repairs. You may save money in the short term, but neglecting minor damage and routine maintenance can cost you dearly in the long term.

We have dedicated most of this issue of *Insights* to weatherization and necessary repairs that you should consider. Many of these issues can be addressed by you. But for those items that require professional help, we hope that you will contact us for a free estimate. Thank you for your business and we hope you have a happy 2009.

### Winter is a Good Time for a Checkup

We are not suggesting that you run out to your doctor for a physical. (Although that is sound advice if you haven't been for a while!) Your home requires periodic wellness visits just like you do. Now is a great time to take a look at the major components of your home and see if it is time for an update or repair.

The harsh winters in Maine have a tendency to reveal the weakest points of any home. The high winds and low temperatures wreak havoc on sealants, caulk, roofing, and siding. Ice dams during long periods of cold weather cause major leaks that can cause mold and mildew infestations. Winter is a good time to see if any

of these items need repair.

Repairs aren't the only concern for today's homeowners. Although the price of heating fuel has gone down somewhat recently, only the most optimistic among us believe that low prices are here to stay. Now is a good time to inspect your windows, doors, and insulation to see if more energy efficient options are available. By addressing these areas, homeowners can expect to save thousands in future energy costs. Check out the article on page 3 to discover the benefits of weatherizing your home.

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PAGE FOR  
PRE-  
SEASON  
SAVINGS!

## Roofing Product Guide

Roofing provides your home’s first line of defense against water infiltration. Every home is different and you should carefully consider advantages and disadvantages before selecting a product. Length of warranty, performance, fire ratings, energy star ratings, appearance, and price are all factors in choosing the roof material that is right for you. Legacy Home Improvements completes dozens of roof replacements and new installs each year. We have studied all of these products in great depth and are happy to help you select the roofing that is right for you.

Below are the most common roof materials and some of their advantages. Selecting the best product for your home is essential. By choosing the material that will perform best for your situation, you can be sure that your new roof will last. Please contact us for a no-hassle, free consultation and we can select the roofing products that meet your needs and budget.

### *Painted Steel*



#### *Benefits*

**100% Recyclable**–Steel roofing can be fully recycled at the end of it’s useful life.

**Energy Efficient**-Painted finishes conserve energy better than other roof materials.

**Ice Damn Prevention**-Sheer finish greatly reduces the need to rake or shovel.

**Long Lasting**-May never need replacement.

**Light Weight**-Most times can be installed over existing roof material which saves on disposal expense.

### *Composite Shingles*



#### *Benefits*

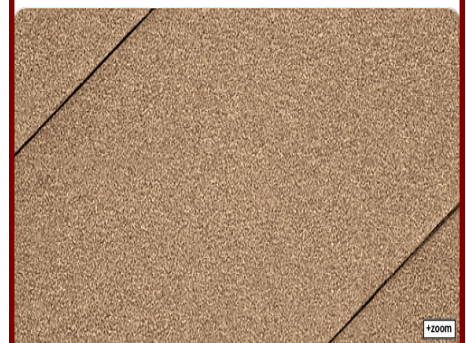
**Variety**– Composite shingles come in a vast array of colors and styles.

**Availability**- Shingles are available through many sources and do not require long wait times.

**Convenience**- Because they are widely available and easy to install, composite shingles are easier to repair and replace as need arises.

**Durability**- Shingles now offer warranties between 25 years and a lifetime. Choose with confidence.

### *Membrane Roof*



#### *Benefits*

**Weather Tight**- Membrane roofs offer the highest water resistance of any material. Even if water dams, the membrane material will shed the moisture. It can be installed without nails to further enhance water-shed properties.

**Low Pitch Application**– This product is designed for low pitch areas of the roof. Minimal drainage is required. Great for shed dormers or porch roofs.

**Colors**– Features popular shingle colors for a great match with the existing home roof.

## Staying Put? Consider Remodeling

Has the recent downturn in the real estate market forced you to make alternate plans? If so, consider remodeling. By adding a garage, addition, or updating an aging kitchen or bath, you can breathe life into your existing home. When real estate values level off, many decide to stay in their current homes. If you are a homeowner who has put off that remodeling project, now is a perfect time to consider.

Interest rates are historically low, building materials are priced lower than in recent memory, and contractors of all types are eager to work. Taken together, these factors

have created bargains on all types of home improvements. 2009 will mark the first year since 1994 that prices have actually *declined*. In fact, some of our products such as garages and additions will be sold at prices up to **10% lower** than last year.

In the best of times building trends are difficult to predict. But with prices and borrowing costs at historically low levels, now is the perfect time to consider a remodeling project. We at Legacy Home Improvements hope to be your contractor. As always, we offer competitive prices, free estimates and a wide



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range of products and services. So if you are considering a garage, addition, siding, roofing, or other remodel, please contact us for a complete evaluation. The savings just may surprise you.

## An Inspection Can Save You Big \$\$\$



Have you ever wondered how much energy your home uses? More importantly, have you considered how much energy your home wastes? A routine inspection can help identify portions of your home that are not performing as efficiently as possible. Although a professional energy audit

is highly recommended, you can find and correct many of the most common issues yourself. Use the following guidelines to help identify potential savings.

**1. Make sure your windows and doors close properly.** Windows and doors that have poor weather stripping, or do not close fully are a major source of air leakage and heat loss. If windows and doors leak, you should repair, cover or replace the faulty units.

**2. Insulation.** Check all spaces between conditioned and unconditioned areas for proper insulation. Attic spaces and floors with insufficient or damaged insulation are a major

source of heat loss. Also, consider insulating all hot water pipes and tanks for further energy savings.

**3. Heating Systems.** Be sure to have your heating system cleaned regularly by a licensed technician. Also, consider programmable thermostats for the highest efficiency possible.

**4. Conserve.** The best way to save money on energy costs is to use less! Turn off or unplug appliances when not in use and consider changing to compact fluorescent bulbs.

Legacy Home Improvements is happy to assist you in your quest for energy savings. If you would like a free consultation, or if you would like a professional energy audit, please contact us.



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**Garages & Additions**  
**\$1000 OFF**

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Tel: 1-800-761-2720

Expiration Date: 04/30/2009 (limited to 1 coupon per household)

**Windows, Siding, & Roofing**  
**Save 10%**

LHI Pre-Season Savings

Tel: 1-800-761-2720

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## Savings & Coupons

Legacy Home Improvements is offering several pre-season specials to help you or your friends save money on your next home improvement project. We specialize in siding, roofing, windows, additions, and garages. If you have any interest in one of these product lines, please check out our coupons on the left. Present any of these offers before a final contract and save.

As always, we offer free in home estimates for all of your remodeling ideas. During these consultations we can help plan and set a budget for your project. Each home is unique, and we take great pride in customizing the work to fit your individual needs.

We have also posted our featured projects and pricing on the web at [www.legacyhi.com](http://www.legacyhi.com). Here you can browse our many styles of garages and additions. Many of our material suppliers are linked on the website. They offer a wealth of information on all of our product offerings. If you would like any further information, please contact our office at **1-800-761-2720**.

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